



## Wages\_TriCities

Wages Report for Kennewick-Richland-Pasco, WA

| Occupation   | Median Hourly | Mean Hourly | Median Annual | Mean Annual |
|--|---------------|-------------|---------------|-------------|
| All Occupations  | \$17.82       | \$23.71     | \$37,060      | \$49,320    |
| Management Occupations   | \$52.70       | \$54.52     | \$109,620     | \$113,400   |
| Chief Executives   | \$74.16       | \$81.81     | \$154,260     | \$170,170   |
| General and Operations Managers                                | \$46.49       | \$54.39     | \$96,700      | \$113,130   |
| Legislators  | *             | *           | *             | *           |
| Marketing Managers   | \$53.61       | \$55.85     | \$111,500     | \$116,160   |
| Sales Managers   | \$39.42       | \$43.16     | \$81,990      | \$89,770    |
| Administrative Services Managers                               | \$51.78       | \$53.00     | \$107,700     | \$110,230   |
| Computer and Information Systems Managers                      | \$56.64       | \$57.89     | \$117,810     | \$120,400   |
| Financial Managers   | \$51.26       | \$51.28     | \$106,620     | \$106,650   |
| Industrial Production Managers                                 | \$41.24       | \$44.10     | \$85,780      | \$91,730    |
| Purchasing Managers  | \$56.12       | \$55.84     | \$116,730     | \$116,160   |
| Transportation, Storage, and Distribution Managers             | \$50.70       | \$49.55     | \$105,460     | \$103,060   |
| Human Resources Managers                                       | \$53.08       | \$50.85     | \$110,410     | \$105,780   |
| Training and Development Managers                              | \$52.04       | \$53.60     | \$108,240     | \$111,500   |
| Construction Managers  | \$54.55       | \$55.52     | \$113,460     | \$115,480   |
| Education Administrators, Elementary and Secondary School      | *             | *           | \$100,510     | \$99,120    |
| Architectural and Engineering Managers                         | \$62.86       | \$65.86     | \$130,760     | \$136,990   |
| Food Service Managers  | \$20.96       | \$21.38     | \$43,590      | \$44,470    |
| Medical and Health Services Managers                           | \$39.27       | \$42.71     | \$81,690      | \$88,840    |
| Natural Sciences Managers                                      | \$64.66       | \$65.91     | \$134,500     | \$137,100   |
| Property, Real Estate, and Community Association Managers      | \$24.94       | \$28.17     | \$51,880      | \$58,600    |
| Social and Community Service Managers                          | \$28.53       | \$30.35     | \$59,350      | \$63,130    |
| Managers, All Other  | \$63.79       | \$63.68     | \$132,690     | \$132,450   |
| Business and Financial Operations Occupations                  | \$32.64       | \$34.57     | \$67,890      | \$71,910    |
| Wholesale and Retail Buyers, Except Farm Products              | \$23.05       | \$21.28     | \$47,940      | \$44,250    |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | \$34.18       | \$35.36     | \$71,100      | \$73,550    |
| Claims Adjusters, Examiners, and Investigators                 | \$28.76       | \$29.85     | \$59,820      | \$62,090    |
| Compliance Officers  | \$36.95       | \$39.27     | \$76,850      | \$81,680    |
| Cost Estimators  | \$34.56       | \$35.82     | \$71,880      | \$74,500    |
| Human Resources Specialists                                    | \$25.00       | \$28.26     | \$52,000      | \$58,770    |
| Labor Relations Specialists                                    | \$37.75       | \$36.90     | \$78,510      | \$76,760    |
| Logisticians   | \$40.46       | \$40.40     | \$84,170      | \$84,040    |
| Management Analysts  | \$37.47       | \$38.16     | \$77,930      | \$79,370    |
| Training and Development Specialists                           | \$37.80       | \$36.16     | \$78,630      | \$75,210    |
| Market Research Analysts and Marketing Specialists             | \$26.94       | \$30.61     | \$56,030      | \$63,670    |
| Business Operations Specialists, All Other                     | \$39.65       | \$40.71     | \$82,480      | \$84,670    |
| Accountants and Auditors                                       | \$30.56       | \$31.84     | \$63,560      | \$66,230    |
| Budget Analysts  | \$38.78       | \$38.35     | \$80,670      | \$79,760    |
| Credit Analysts  | \$33.19       | \$36.20     | \$69,030      | \$75,300    |

|  |         |         |           |           |
|--|---------|---------|-----------|-----------|
| Financial Analysts   | \$28.45 | \$31.81 | \$59,180  | \$66,170  |
| Personal Financial Advisors  | *       | *       | *         | *         |
| Loan Officers  | \$33.10 | \$36.59 | \$68,850  | \$76,100  |
| Computer and Mathematical Occupations                                      | \$37.12 | \$38.68 | \$77,210  | \$80,460  |
| Computer Systems Analysts  | \$38.77 | \$41.31 | \$80,630  | \$85,920  |
| Computer Programmers   | \$35.91 | \$42.86 | \$74,700  | \$89,150  |
| Software Developers, Applications  | \$42.22 | \$45.40 | \$87,820  | \$94,430  |
| Software Developers, Systems Software                                      | \$42.11 | \$41.94 | \$87,590  | \$87,240  |
| Web Developers   | \$24.42 | \$25.69 | \$50,800  | \$53,430  |
| Database Administrators  | \$38.27 | \$38.48 | \$79,600  | \$80,040  |
| Network and Computer Systems Administrators                                | \$37.97 | \$38.65 | \$78,970  | \$80,400  |
| Computer Network Architects  | \$40.92 | \$41.95 | \$85,110  | \$87,250  |
| Computer User Support Specialists  | \$23.20 | \$24.75 | \$48,250  | \$51,480  |
| Computer Network Support Specialists                                       | \$26.56 | \$28.37 | \$55,250  | \$59,010  |
| Computer Occupations, All Other  | \$24.13 | \$27.62 | \$50,190  | \$57,450  |
| Statisticians  | \$43.34 | \$44.39 | \$90,150  | \$92,330  |
| Architecture and Engineering Occupations                                   | \$45.07 | \$45.29 | \$93,740  | \$94,200  |
| Architects, Except Landscape and Naval                                     | \$40.58 | \$41.62 | \$84,410  | \$86,560  |
| Surveyors  | \$34.21 | \$33.44 | \$71,170  | \$69,550  |
| Chemical Engineers   | \$49.27 | \$49.83 | \$102,490 | \$103,650 |
| Electrical Engineers   | \$49.21 | \$48.49 | \$102,350 | \$100,870 |
| Electronics Engineers, Except Computer                                     | \$50.27 | \$48.03 | \$104,560 | \$99,900  |
| Environmental Engineers  | \$45.38 | \$50.19 | \$94,390  | \$104,400 |
| Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | \$43.80 | \$44.20 | \$91,110  | \$91,930  |
| Industrial Engineers   | \$46.91 | \$48.13 | \$97,570  | \$100,100 |
| Materials Engineers  | \$44.16 | \$46.28 | \$91,860  | \$96,270  |
| Mechanical Engineers   | \$49.30 | \$49.39 | \$102,540 | \$102,740 |
| Nuclear Engineers  | \$52.53 | \$52.60 | \$109,270 | \$109,420 |
| Engineers, All Other   | \$51.91 | \$52.31 | \$107,980 | \$108,800 |
| Architectural and Civil Drafters   | \$25.67 | \$26.52 | \$53,400  | \$55,160  |
| Mechanical Drafters  | \$29.43 | \$29.60 | \$61,210  | \$61,580  |
| Civil Engineering Technicians  | \$26.34 | \$26.31 | \$54,780  | \$54,730  |
| Electrical and Electronics Engineering Technicians                         | \$33.68 | \$32.86 | \$70,050  | \$68,340  |
| Environmental Engineering Technicians                                      | \$30.72 | \$29.27 | \$63,900  | \$60,870  |
| Industrial Engineering Technicians   | \$31.64 | \$33.39 | \$65,810  | \$69,440  |
| Mechanical Engineering Technicians   | \$31.58 | \$30.70 | \$65,680  | \$63,850  |
| Engineering Technicians, Except Drafters, All Other                        | \$29.87 | \$25.49 | \$62,130  | \$53,020  |
| Life, Physical, and Social Science Occupations                             | \$40.29 | \$40.45 | \$83,800  | \$84,130  |
| Food Scientists and Technologists  | \$19.71 | \$21.29 | \$40,990  | \$44,280  |
| Zoologists and Wildlife Biologists   | \$30.81 | \$33.95 | \$64,080  | \$70,610  |
| Medical Scientists, Except Epidemiologists                                 | \$50.16 | \$55.31 | \$104,340 | \$115,040 |
| Physicists   | \$48.50 | \$49.42 | \$100,870 | \$102,790 |
| Chemists   | \$42.74 | \$44.75 | \$88,890  | \$93,070  |
| Environmental Scientists and Specialists, Including Health                 | \$47.33 | \$47.68 | \$98,450  | \$99,180  |
| Geoscientists, Except Hydrologists and Geographers                         | \$44.28 | \$45.20 | \$92,100  | \$94,010  |
| Hydrologists   | \$39.81 | \$42.83 | \$82,800  | \$89,080  |
| Physical Scientists, All Other   | \$51.14 | \$50.85 | \$106,360 | \$105,770 |
| Clinical, Counseling, and School Psychologists                             | \$29.64 | \$31.00 | \$61,650  | \$64,470  |
| Urban and Regional Planners  | \$37.25 | \$37.27 | \$77,480  | \$77,530  |
| Agricultural and Food Science Technicians                                  | \$17.38 | \$18.75 | \$36,160  | \$38,990  |
| Chemical Technicians   | \$32.06 | \$29.21 | \$66,690  | \$60,760  |
| Environmental Science and Protection Technicians, Including Health         | \$39.63 | \$36.56 | \$82,420  | \$76,040  |
| Community and Social Service Occupations                                   | \$21.35 | \$21.52 | \$44,410  | \$44,760  |
| Substance Abuse and Behavioral Disorder Counselors                         | \$19.96 | \$20.94 | \$41,510  | \$43,560  |
| Educational, Guidance, School, and Vocational Counselors                   | \$31.31 | \$30.56 | \$65,130  | \$63,570  |
| Mental Health Counselors   | \$20.89 | \$21.17 | \$43,450  | \$44,020  |

|   |         |          |           |           |
|---|---------|----------|-----------|-----------|
| Rehabilitation Counselors   | \$21.46 | \$20.92  | \$44,630  | \$43,510  |
| Child, Family, and School Social Workers                                  | \$24.45 | \$21.98  | \$50,860  | \$45,720  |
| Healthcare Social Workers   | \$24.29 | \$24.24  | \$50,530  | \$50,420  |
| Probation Officers and Correctional Treatment Specialists                 | \$24.77 | \$24.80  | \$51,530  | \$51,580  |
| Social and Human Service Assistants                                       | \$13.82 | \$14.30  | \$28,750  | \$29,740  |
| Legal Occupations   | \$30.73 | \$35.31  | \$63,920  | \$73,440  |
| Lawyers   | \$37.34 | \$42.05  | \$77,670  | \$87,460  |
| Paralegals and Legal Assistants   | \$16.60 | \$18.52  | \$34,520  | \$38,510  |
| Education, Training, and Library Occupations                              | \$20.99 | \$22.62  | \$43,660  | \$47,050  |
| Art, Drama, and Music Teachers, Postsecondary                             | *       | *        | \$46,750  | \$49,350  |
| Vocational Education Teachers, Postsecondary                              | \$23.79 | \$27.21  | \$49,470  | \$56,590  |
| Preschool Teachers, Except Special Education                              | \$12.18 | \$13.24  | \$25,320  | \$27,540  |
| Kindergarten Teachers, Except Special Education                           | *       | *        | \$53,840  | \$54,140  |
| Elementary School Teachers, Except Special Education                      | *       | *        | \$60,150  | \$58,170  |
| Middle School Teachers, Except Special and Career/Technical Education     | *       | *        | \$60,880  | \$59,260  |
| Secondary School Teachers, Except Special and Career/Technical Education  | *       | *        | \$62,780  | \$60,320  |
| Career/Technical Education Teachers, Secondary School                     | *       | *        | \$61,970  | \$60,070  |
| Special Education Teachers, Kindergarten and Elementary School            | *       | *        | \$55,280  | \$55,580  |
| Special Education Teachers, Middle School                                 | *       | *        | \$56,450  | \$56,330  |
| Special Education Teachers, Secondary School                              | *       | *        | \$62,170  | \$60,400  |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | \$27.98 | \$27.04  | \$58,210  | \$56,230  |
| Self-Enrichment Education Teachers  | \$14.37 | \$16.04  | \$29,880  | \$33,370  |
| Substitute Teachers   | \$15.60 | \$15.35  | \$32,440  | \$31,930  |
| Teachers and Instructors, All Other, Except Substitute Teachers           | *       | *        | \$40,150  | \$41,390  |
| Librarians  | \$31.65 | \$30.90  | \$65,820  | \$64,270  |
| Library Technicians   | \$17.03 | \$17.17  | \$35,410  | \$35,710  |
| Instructional Coordinators  | \$29.32 | \$29.11  | \$60,980  | \$60,550  |
| Teacher Assistants  | *       | *        | \$27,640  | \$27,520  |
| Education, Training, and Library Workers, All Other                       | \$14.67 | \$18.61  | \$30,520  | \$38,700  |
| Arts, Design, Entertainment, Sports, and Media Occupations                | \$19.61 | \$22.29  | \$40,780  | \$46,360  |
| Graphic Designers   | \$21.25 | \$23.51  | \$44,210  | \$48,900  |
| Coaches and Scouts  | *       | *        | \$29,540  | \$33,290  |
| Public Relations Specialists  | \$33.13 | \$33.85  | \$68,910  | \$70,400  |
| Technical Writers   | \$32.90 | \$33.41  | \$68,430  | \$69,500  |
| Interpreters and Translators  | \$22.85 | \$21.93  | \$47,530  | \$45,610  |
| Healthcare Practitioners and Technical Occupations                        | \$33.21 | \$38.03  | \$69,080  | \$79,110  |
| Dentists, General   | *       | \$99.60  | *         | \$207,170 |
| Pharmacists   | \$60.53 | \$58.86  | \$125,900 | \$122,420 |
| Family and General Practitioners  | \$82.03 | \$87.66  | \$170,620 | \$182,330 |
| Obstetricians and Gynecologists   | \$84.57 | \$92.67  | \$175,900 | \$192,750 |
| Physicians and Surgeons, All Other  | *       | \$102.85 | *         | \$213,930 |
| Physician Assistants  | \$46.63 | \$44.04  | \$96,990  | \$91,600  |
| Occupational Therapists   | \$39.02 | \$37.96  | \$81,160  | \$78,950  |
| Physical Therapists   | \$40.72 | \$44.08  | \$84,700  | \$91,690  |
| Respiratory Therapists  | \$28.69 | \$28.81  | \$59,670  | \$59,920  |
| Speech-Language Pathologists  | \$32.95 | \$34.30  | \$68,530  | \$71,340  |
| Veterinarians   | \$57.26 | \$55.42  | \$119,100 | \$115,270 |
| Registered Nurses   | \$31.79 | \$32.99  | \$66,120  | \$68,610  |
| Nurse Practitioners   | \$48.19 | \$48.22  | \$100,240 | \$100,290 |
| Medical and Clinical Laboratory Technologists                             | \$26.34 | \$26.47  | \$54,780  | \$55,060  |
| Medical and Clinical Laboratory Technicians                               | \$19.86 | \$20.18  | \$41,320  | \$41,980  |
| Dental Hygienists   | \$41.23 | \$41.91  | \$85,770  | \$87,170  |
| Diagnostic Medical Sonographers   | \$35.49 | \$36.12  | \$73,820  | \$75,140  |
| Radiologic Technologists  | \$26.84 | \$26.81  | \$55,820  | \$55,760  |

|   |         |         |          |          |
|---|---------|---------|----------|----------|
| Magnetic Resonance Imaging Technologists                                  | \$36.21 | \$36.37 | \$75,310 | \$75,650 |
| Emergency Medical Technicians and Paramedics                              | \$20.59 | \$22.94 | \$42,820 | \$47,720 |
| Pharmacy Technicians  | \$18.15 | \$18.17 | \$37,750 | \$37,790 |
| Surgical Technologists  | \$21.47 | \$21.24 | \$44,650 | \$44,190 |
| Veterinary Technologists and Technicians                                  | \$17.02 | \$17.09 | \$35,410 | \$35,540 |
| Licensed Practical and Licensed Vocational Nurses                         | \$21.53 | \$21.53 | \$44,790 | \$44,790 |
| Medical Records and Health Information Technicians                        | \$16.00 | \$16.43 | \$33,280 | \$34,180 |
| Opticians, Dispensing   | \$19.20 | \$18.71 | \$39,940 | \$38,920 |
| Health Technologists and Technicians, All Other                           | \$28.08 | \$28.04 | \$58,400 | \$58,320 |
| Occupational Health and Safety Specialists                                | \$40.08 | \$40.35 | \$83,360 | \$83,940 |
| Occupational Health and Safety Technicians                                | \$40.87 | \$39.36 | \$85,010 | \$81,880 |
| Healthcare Support Occupations  | \$13.56 | \$14.70 | \$28,210 | \$30,580 |
| Home Health Aides   | \$10.67 | \$10.93 | \$22,190 | \$22,730 |
| Nursing Assistants  | \$12.52 | \$12.94 | \$26,040 | \$26,930 |
| Physical Therapist Aides  | \$12.34 | \$12.29 | \$25,670 | \$25,570 |
| Massage Therapists  | \$26.07 | \$25.06 | \$54,220 | \$52,120 |
| Dental Assistants   | \$19.51 | \$19.09 | \$40,580 | \$39,710 |
| Medical Assistants  | \$15.14 | \$14.99 | \$31,490 | \$31,180 |
| Medical Equipment Preparers   | \$15.95 | \$15.76 | \$33,170 | \$32,780 |
| Veterinary Assistants and Laboratory Animal Caretakers                    | \$11.87 | \$11.90 | \$24,690 | \$24,740 |
| Phlebotomists   | \$13.67 | \$13.98 | \$28,440 | \$29,080 |
| Healthcare Support Workers, All Other                                     | \$16.43 | \$17.02 | \$34,170 | \$35,400 |
| Protective Service Occupations  | \$21.27 | \$23.55 | \$44,240 | \$48,980 |
| First-Line Supervisors of Correctional Officers                           | \$23.49 | \$26.30 | \$48,860 | \$54,710 |
| First-Line Supervisors of Police and Detectives                           | \$44.56 | \$43.86 | \$92,670 | \$91,230 |
| First-Line Supervisors of Fire Fighting and Prevention Workers            | \$40.33 | \$40.31 | \$83,880 | \$83,850 |
| First-Line Supervisors of Protective Service Workers, All Other           | \$28.62 | \$30.05 | \$59,540 | \$62,500 |
| Firefighters  | \$28.51 | \$26.10 | \$59,290 | \$54,290 |
| Correctional Officers and Jailers   | \$21.26 | \$20.04 | \$44,230 | \$41,680 |
| Detectives and Criminal Investigators                                     | \$25.06 | \$31.93 | \$52,130 | \$66,410 |
| Police and Sheriff's Patrol Officers                                      | \$34.32 | \$33.87 | \$71,390 | \$70,440 |
| Security Guards   | \$17.61 | \$18.26 | \$36,630 | \$37,970 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | \$9.58  | \$10.21 | \$19,920 | \$21,240 |
| Transportation Security Screeners   | \$14.01 | \$15.88 | \$29,140 | \$33,030 |
| Protective Service Workers, All Other                                     | \$13.63 | \$15.43 | \$28,340 | \$32,100 |
| Food Preparation and Serving Related Occupations                          | \$9.95  | \$11.13 | \$20,700 | \$23,150 |
| Chefs and Head Cooks  | \$16.96 | \$17.53 | \$35,280 | \$36,460 |
| First-Line Supervisors of Food Preparation and Serving Workers            | \$14.35 | \$14.50 | \$29,850 | \$30,160 |
| Cooks, Fast Food  | \$9.35  | \$9.80  | \$19,440 | \$20,390 |
| Cooks, Institution and Cafeteria  | \$12.85 | \$13.23 | \$26,730 | \$27,510 |
| Cooks, Restaurant   | \$11.05 | \$11.40 | \$22,970 | \$23,700 |
| Cooks, Short Order  | \$10.57 | \$10.73 | \$21,980 | \$22,320 |
| Food Preparation Workers  | \$10.08 | \$11.57 | \$20,960 | \$24,060 |
| Bartenders  | \$10.68 | \$12.28 | \$22,210 | \$25,550 |
| Combined Food Preparation and Serving Workers, Including Fast Food        | \$9.54  | \$10.41 | \$19,840 | \$21,640 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop           | \$10.09 | \$10.79 | \$20,990 | \$22,430 |
| Waiters and Waitresses  | \$9.47  | \$11.44 | \$19,700 | \$23,800 |
| Food Servers, Nonrestaurant   | \$9.98  | \$10.53 | \$20,750 | \$21,910 |
| Dining Room and Cafeteria Attendants and Bartender Helpers                | \$9.36  | \$9.95  | \$19,470 | \$20,700 |
| Dishwashers   | \$9.73  | \$10.04 | \$20,240 | \$20,880 |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop                  | \$9.43  | \$10.21 | \$19,620 | \$21,230 |
| Food Preparation and Serving Related Workers, All Other                   | \$10.31 | \$10.33 | \$21,440 | \$21,480 |
| Building and Grounds Cleaning and Maintenance Occupations                 | \$11.02 | \$12.80 | \$22,930 | \$26,620 |
| First-Line Supervisors of Housekeeping and Janitorial Workers             | \$15.52 | \$16.61 | \$32,280 | \$34,560 |

|  |         |         |          |          |
|--|---------|---------|----------|----------|
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers              | \$30.22 | \$27.41 | \$62,850 | \$57,010 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners                                | \$11.06 | \$12.52 | \$23,010 | \$26,040 |
| Maids and Housekeeping Cleaners  | \$9.46  | \$9.97  | \$19,690 | \$20,740 |
| Landscaping and Groundskeeping Workers   | \$12.37 | \$13.82 | \$25,740 | \$28,740 |
| Personal Care and Service Occupations  | \$10.67 | \$12.63 | \$22,200 | \$26,260 |
| Gaming Supervisors   | \$17.40 | \$18.84 | \$36,190 | \$39,180 |
| First-Line Supervisors of Personal Service Workers   | \$16.32 | \$17.58 | \$33,950 | \$36,570 |
| Nonfarm Animal Caretakers  | \$10.85 | \$12.78 | \$22,570 | \$26,590 |
| Gaming Dealers   | \$9.30  | \$10.79 | \$19,340 | \$22,430 |
| Ushers, Lobby Attendants, and Ticket Takers  | \$9.43  | \$9.57  | \$19,610 | \$19,910 |
| Hairdressers, Hairstylists, and Cosmetologists   | \$11.18 | \$12.63 | \$23,260 | \$26,270 |
| Childcare Workers  | \$9.48  | \$10.71 | \$19,720 | \$22,270 |
| Personal Care Aides  | \$10.47 | \$10.45 | \$21,780 | \$21,740 |
| Fitness Trainers and Aerobics Instructors  | \$19.08 | \$18.87 | \$39,680 | \$39,250 |
| Recreation Workers   | \$9.55  | \$11.59 | \$19,870 | \$24,100 |
| Sales and Related Occupations  | \$11.57 | \$15.10 | \$24,070 | \$31,410 |
| First-Line Supervisors of Retail Sales Workers   | \$17.68 | \$20.09 | \$36,770 | \$41,790 |
| First-Line Supervisors of Non-Retail Sales Workers   | \$28.42 | \$29.95 | \$59,120 | \$62,290 |
| Cashiers   | \$10.00 | \$11.26 | \$20,800 | \$23,410 |
| Counter and Rental Clerks  | \$10.84 | \$12.11 | \$22,550 | \$25,190 |
| Parts Salespersons   | \$12.78 | \$14.50 | \$26,570 | \$30,170 |
| Retail Salespersons  | \$11.15 | \$13.17 | \$23,200 | \$27,400 |
| Advertising Sales Agents   | \$21.53 | \$28.64 | \$44,780 | \$59,570 |
| Insurance Sales Agents   | \$15.07 | \$16.26 | \$31,340 | \$33,830 |
| Securities, Commodities, and Financial Services Sales Agents                                 | \$23.11 | \$33.97 | \$48,070 | \$70,650 |
| Sales Representatives, Services, All Other   | \$20.28 | \$23.59 | \$42,180 | \$49,070 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products        | \$29.32 | \$33.60 | \$60,970 | \$69,880 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | \$19.94 | \$23.37 | \$41,480 | \$48,600 |
| Demonstrators and Product Promoters  | \$11.29 | \$11.91 | \$23,490 | \$24,770 |
| Real Estate Sales Agents   | \$31.35 | \$30.58 | \$65,210 | \$63,610 |
| Telemarketers  | \$10.81 | \$11.77 | \$22,490 | \$24,480 |
| Sales and Related Workers, All Other   | \$13.42 | \$15.85 | \$27,910 | \$32,960 |
| Office and Administrative Support Occupations  | \$16.21 | \$17.31 | \$33,720 | \$36,010 |
| First-Line Supervisors of Office and Administrative Support Workers                          | \$23.10 | \$24.84 | \$48,060 | \$51,660 |
| Switchboard Operators, Including Answering Service   | \$14.44 | \$15.20 | \$30,040 | \$31,620 |
| Bill and Account Collectors  | \$17.95 | \$18.50 | \$37,340 | \$38,470 |
| Billing and Posting Clerks   | \$16.50 | \$16.98 | \$34,330 | \$35,310 |
| Bookkeeping, Accounting, and Auditing Clerks   | \$17.59 | \$18.01 | \$36,600 | \$37,460 |
| Payroll and Timekeeping Clerks   | \$17.06 | \$17.79 | \$35,490 | \$37,000 |
| Procurement Clerks   | \$21.26 | \$21.29 | \$44,220 | \$44,290 |
| Tellers  | \$13.24 | \$13.65 | \$27,540 | \$28,400 |
| Financial Clerks, All Other  | \$17.89 | \$17.58 | \$37,210 | \$36,560 |
| Court, Municipal, and License Clerks   | \$20.76 | \$21.12 | \$43,170 | \$43,930 |
| Customer Service Representatives   | \$15.08 | \$15.59 | \$31,370 | \$32,430 |
| Eligibility Interviewers, Government Programs  | \$21.67 | \$20.16 | \$45,070 | \$41,920 |
| File Clerks  | \$14.69 | \$15.35 | \$30,560 | \$31,940 |
| Hotel, Motel, and Resort Desk Clerks   | \$9.53  | \$10.13 | \$19,830 | \$21,080 |
| Interviewers, Except Eligibility and Loan  | \$16.91 | \$17.11 | \$35,170 | \$35,590 |
| Library Assistants, Clerical   | \$11.06 | \$11.65 | \$23,010 | \$24,240 |
| Loan Interviewers and Clerks   | \$17.26 | \$17.65 | \$35,910 | \$36,710 |
| New Accounts Clerks  | \$17.76 | \$18.27 | \$36,950 | \$38,000 |
| Order Clerks   | \$12.91 | \$13.54 | \$26,850 | \$28,160 |
| Human Resources Assistants, Except Payroll and Timekeeping                                   | \$18.35 | \$18.40 | \$38,170 | \$38,270 |

|   |         |         |          |          |
|---|---------|---------|----------|----------|
| Receptionists and Information Clerks  | \$13.14 | \$13.25 | \$27,320 | \$27,570 |
| Information and Record Clerks, All Other  | \$16.30 | \$17.18 | \$33,890 | \$35,730 |
| Couriers and Messengers   | \$13.26 | \$14.72 | \$27,580 | \$30,610 |
| Dispatchers, Except Police, Fire, and Ambulance                                 | \$16.89 | \$17.64 | \$35,130 | \$36,690 |
| Meter Readers, Utilities  | \$21.95 | \$21.75 | \$45,650 | \$45,240 |
| Postal Service Clerks   | \$25.88 | \$22.53 | \$53,840 | \$46,860 |
| Postal Service Mail Carriers  | \$27.16 | \$25.17 | \$56,500 | \$52,350 |
| Postal Service Mail Sorters, Processors, and Processing Machine Operators       | \$25.48 | \$22.41 | \$52,990 | \$46,600 |
| Production, Planning, and Expediting Clerks                                     | \$26.51 | \$26.85 | \$55,150 | \$55,850 |
| Shipping, Receiving, and Traffic Clerks   | \$14.29 | \$14.99 | \$29,720 | \$31,180 |
| Stock Clerks and Order Fillers  | \$12.19 | \$13.84 | \$25,350 | \$28,780 |
| Weighers, Measurers, Checkers, and Samplers, Recordkeeping                      | \$14.41 | \$14.25 | \$29,970 | \$29,640 |
| Executive Secretaries and Executive Administrative Assistants                   | \$25.66 | \$26.19 | \$53,360 | \$54,480 |
| Legal Secretaries   | \$18.22 | \$19.23 | \$37,900 | \$39,990 |
| Medical Secretaries   | \$16.30 | \$17.12 | \$33,900 | \$35,610 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | \$17.29 | \$17.70 | \$35,960 | \$36,820 |
| Data Entry Keyers   | \$15.19 | \$15.72 | \$31,600 | \$32,700 |
| Office Clerks, General  | \$14.27 | \$15.07 | \$29,680 | \$31,340 |
| Office and Administrative Support Workers, All Other                            | \$14.91 | \$16.12 | \$31,010 | \$33,530 |
| Farming, Fishing, and Forestry Occupations                                      | \$10.65 | \$12.72 | \$22,160 | \$26,460 |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers                | \$25.69 | \$25.00 | \$53,430 | \$52,000 |
| Graders and Sorters, Agricultural Products                                      | \$9.41  | \$10.85 | \$19,560 | \$22,570 |
| Agricultural Equipment Operators  | \$13.50 | \$14.09 | \$28,070 | \$29,300 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse                         | \$10.50 | \$12.04 | \$21,840 | \$25,040 |
| Construction and Extraction Occupations   | \$23.46 | \$25.21 | \$48,790 | \$52,440 |
| First-Line Supervisors of Construction Trades and Extraction Workers            | \$32.35 | \$33.16 | \$67,290 | \$68,970 |
| Brickmasons and Blockmasons   | \$31.03 | \$30.33 | \$64,540 | \$63,080 |
| Carpenters  | \$16.77 | \$19.13 | \$34,880 | \$39,780 |
| Carpet Installers   | \$18.61 | \$17.46 | \$38,710 | \$36,310 |
| Tile and Marble Setters   | \$20.06 | \$20.66 | \$41,730 | \$42,970 |
| Cement Masons and Concrete Finishers  | \$19.29 | \$19.97 | \$40,120 | \$41,540 |
| Construction Laborers   | \$16.32 | \$19.97 | \$33,940 | \$41,530 |
| Operating Engineers and Other Construction Equipment Operators                  | \$27.48 | \$29.16 | \$57,160 | \$60,650 |
| Drywall and Ceiling Tile Installers   | \$20.87 | \$21.50 | \$43,420 | \$44,730 |
| Tapers  | \$18.15 | \$20.26 | \$37,750 | \$42,140 |
| Electricians  | \$37.35 | \$32.60 | \$77,700 | \$67,820 |
| Insulation Workers, Mechanical  | \$38.44 | \$35.03 | \$79,950 | \$72,870 |
| Painters, Construction and Maintenance  | \$17.89 | \$20.85 | \$37,220 | \$43,380 |
| Pipelayers  | \$30.43 | \$27.97 | \$63,300 | \$58,180 |
| Plumbers, Pipefitters, and Steamfitters   | \$35.19 | \$31.29 | \$73,190 | \$65,090 |
| Plasterers and Stucco Masons  | \$19.71 | \$26.97 | \$40,990 | \$56,100 |
| Roofers   | \$20.43 | \$20.22 | \$42,500 | \$42,050 |
| Sheet Metal Workers   | \$32.70 | \$30.69 | \$68,020 | \$63,830 |
| Construction and Building Inspectors  | \$30.96 | \$31.72 | \$64,400 | \$65,980 |
| Hazardous Materials Removal Workers   | \$24.74 | \$27.16 | \$51,460 | \$56,490 |
| Highway Maintenance Workers   | \$20.13 | \$20.92 | \$41,870 | \$43,520 |
| Septic Tank Servicers and Sewer Pipe Cleaners                                   | \$14.24 | \$15.13 | \$29,620 | \$31,470 |
| Construction and Related Workers, All Other                                     | \$35.76 | \$34.15 | \$74,380 | \$71,040 |
| Installation, Maintenance, and Repair Occupations                               | \$20.92 | \$23.26 | \$43,510 | \$48,390 |
| First-Line Supervisors of Mechanics, Installers, and Repairers                  | \$31.33 | \$33.39 | \$65,170 | \$69,440 |
| Computer, Automated Teller, and Office Machine Repairers                        | \$17.08 | \$17.62 | \$35,520 | \$36,650 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers   | \$14.44 | \$19.20 | \$30,030 | \$39,940 |
| Automotive Body and Related Repairers   | \$16.89 | \$19.80 | \$35,140 | \$41,170 |

|   |         |         |          |          |
|---|---------|---------|----------|----------|
| Automotive Service Technicians and Mechanics  | \$18.37 | \$18.72 | \$38,200 | \$38,940 |
| Bus and Truck Mechanics and Diesel Engine Specialists   | \$22.14 | \$23.18 | \$46,040 | \$48,200 |
| Farm Equipment Mechanics and Service Technicians  | \$19.71 | \$19.99 | \$41,010 | \$41,570 |
| Mobile Heavy Equipment Mechanics, Except Engines  | \$26.28 | \$25.71 | \$54,670 | \$53,480 |
| Recreational Vehicle Service Technicians  | \$17.98 | \$18.57 | \$37,390 | \$38,620 |
| Tire Repairers and Changers   | \$11.65 | \$12.81 | \$24,240 | \$26,650 |
| Control and Valve Installers and Repairers, Except Mechanical Door                                  | \$33.30 | \$32.26 | \$69,260 | \$67,100 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers                               | \$20.01 | \$21.50 | \$41,620 | \$44,720 |
| Industrial Machinery Mechanics  | \$21.30 | \$22.80 | \$44,310 | \$47,430 |
| Maintenance Workers, Machinery  | \$21.28 | \$23.16 | \$44,270 | \$48,170 |
| Millwrights   | \$39.69 | \$38.62 | \$82,550 | \$80,330 |
| Electrical Power-Line Installers and Repairers  | \$41.11 | \$40.05 | \$85,510 | \$83,310 |
| Maintenance and Repair Workers, General   | \$20.08 | \$23.37 | \$41,760 | \$48,600 |
| Helpers--Installation, Maintenance, and Repair Workers  | \$10.78 | \$12.17 | \$22,430 | \$25,310 |
| Installation, Maintenance, and Repair Workers, All Other  | \$17.44 | \$18.89 | \$36,280 | \$39,300 |
| Production Occupations  | \$14.75 | \$18.85 | \$30,680 | \$39,210 |
| First-Line Supervisors of Production and Operating Workers  | \$31.58 | \$34.03 | \$65,690 | \$70,780 |
| Electrical and Electronic Equipment Assemblers  | \$19.88 | \$18.67 | \$41,350 | \$38,840 |
| Structural Metal Fabricators and Fitters  | \$13.98 | \$15.54 | \$29,070 | \$32,330 |
| Team Assemblers   | \$12.08 | \$13.77 | \$25,130 | \$28,640 |
| Bakers  | \$10.56 | \$11.45 | \$21,960 | \$23,820 |
| Butchers and Meat Cutters   | \$11.85 | \$13.57 | \$24,660 | \$28,220 |
| Meat, Poultry, and Fish Cutters and Trimmers  | \$10.69 | \$11.47 | \$22,230 | \$23,860 |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders                         | \$12.14 | \$12.23 | \$25,260 | \$25,440 |
| Food Batchmakers  | \$13.38 | \$13.59 | \$27,820 | \$28,270 |
| Food Cooking Machine Operators and Tenders  | \$15.94 | \$15.43 | \$33,150 | \$32,100 |
| Food Processing Workers, All Other  | \$14.48 | \$16.00 | \$30,120 | \$33,270 |
| Machinists  | \$22.05 | \$24.53 | \$45,860 | \$51,020 |
| Welders, Cutters, Solderers, and Brazers  | \$17.88 | \$19.24 | \$37,200 | \$40,020 |
| Printing Press Operators  | \$14.28 | \$15.41 | \$29,700 | \$32,050 |
| Laundry and Dry-Cleaning Workers  | \$11.12 | \$11.75 | \$23,130 | \$24,440 |
| Tailors, Dressmakers, and Custom Sewers   | \$12.29 | \$12.72 | \$25,560 | \$26,470 |
| Stationary Engineers and Boiler Operators   | \$32.58 | \$32.61 | \$67,760 | \$67,820 |
| Plant and System Operators, All Other   | \$31.75 | \$31.09 | \$66,040 | \$64,660 |
| Chemical Equipment Operators and Tenders  | \$22.35 | \$24.66 | \$46,490 | \$51,290 |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | \$15.57 | \$16.89 | \$32,380 | \$35,140 |
| Mixing and Blending Machine Setters, Operators, and Tenders   | \$15.69 | \$17.29 | \$32,650 | \$35,970 |
| Cutting and Slicing Machine Setters, Operators, and Tenders   | \$9.50  | \$12.13 | \$19,750 | \$25,240 |
| Inspectors, Testers, Sorters, Samplers, and Weighers  | \$15.09 | \$16.43 | \$31,380 | \$34,180 |
| Packaging and Filling Machine Operators and Tenders   | \$12.80 | \$13.20 | \$26,620 | \$27,460 |
| Painters, Transportation Equipment  | \$17.18 | \$17.59 | \$35,730 | \$36,600 |
| Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders                               | \$11.77 | \$12.19 | \$24,480 | \$25,360 |
| Cooling and Freezing Equipment Operators and Tenders  | \$12.28 | \$13.40 | \$25,540 | \$27,870 |
| Helpers--Production Workers   | \$11.28 | \$11.88 | \$23,460 | \$24,720 |
| Production Workers, All Other   | \$14.40 | \$17.64 | \$29,950 | \$36,690 |
| Transportation and Material Moving Occupations  | \$14.34 | \$15.82 | \$29,830 | \$32,910 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand                              | \$25.47 | \$25.68 | \$52,980 | \$53,410 |
| First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators          | \$24.21 | \$25.72 | \$50,350 | \$53,490 |
| Bus Drivers, School or Special Client   | \$16.31 | \$15.98 | \$33,920 | \$33,240 |
| Driver/Sales Workers  | \$11.52 | \$12.89 | \$23,960 | \$26,810 |
| Heavy and Tractor-Trailer Truck Drivers   | \$20.54 | \$20.11 | \$42,730 | \$41,830 |
| Light Truck or Delivery Services Drivers  | \$11.19 | \$14.01 | \$23,280 | \$29,140 |

|   |                |                |                 |                 |
|---|----------------|----------------|-----------------|-----------------|
| <b>Taxi Drivers and Chauffeurs</b>                            | <b>\$10.78</b> | <b>\$10.93</b> | <b>\$22,420</b> | <b>\$22,730</b> |
| <b>Automotive and Watercraft Service Attendants</b>           | <b>\$11.21</b> | <b>\$12.02</b> | <b>\$23,320</b> | <b>\$25,000</b> |
| <b>Crane and Tower Operators</b>                              | <b>\$27.47</b> | <b>\$27.86</b> | <b>\$57,130</b> | <b>\$57,940</b> |
| <b>Industrial Truck and Tractor Operators</b>                 | <b>\$15.91</b> | <b>\$16.64</b> | <b>\$33,080</b> | <b>\$34,620</b> |
| <b>Cleaners of Vehicles and Equipment</b>                     | <b>\$11.00</b> | <b>\$12.12</b> | <b>\$22,880</b> | <b>\$25,220</b> |
| <b>Laborers and Freight, Stock, and Material Movers, Hand</b> | <b>\$12.80</b> | <b>\$13.42</b> | <b>\$26,610</b> | <b>\$27,920</b> |
| <b>Packers and Packagers, Hand</b>                            | <b>\$9.42</b>  | <b>\$10.59</b> | <b>\$19,580</b> | <b>\$22,020</b> |
| <b>Refuse and Recyclable Material Collectors</b>              | <b>\$20.46</b> | <b>\$19.91</b> | <b>\$42,560</b> | <b>\$41,420</b> |

*Source: Bureau of Labor Statistics on May, 2013*