


|    | ITEM WITH UNIT PRICE BID                             | APPROX. QTY | UNIT | Engineer's Estimate |              | Ray Poland & Sons Inc. |             | Banlin Construction |             | Evergreen Sign Co. |              |
|----|--|-------------|------|---------------------|--------------|------------------------|-------------|---------------------|-------------|--------------------|--------------|
|    |  |             |      | UNIT PRICE          | TOTAL        | UNIT PRICE             | TOTAL       | UNIT PRICE          | TOTAL       | UNIT PRICE         | TOTAL        |
| 1  | MOBILIZATION   | 1           | LS   | \$24,000.00         | \$24,000.00  | \$17,000.00            | \$17,000.00 | \$9,573.65          | \$9,573.65  | \$20,000.00        | \$20,000.00  |
| 2  | SPCC PLAN  | 1           | LS   | \$1,000.00          | \$1,000.00   | \$450.00               | \$450.00    | \$1,825.92          | \$1,825.92  | \$5,800.00         | \$5,800.00   |
| 3  | PROJECT TEMPORARY TRAFFIC CONTROL (MIN. BID \$2,000) | 1           | LS   | \$4,800.00          | \$4,800.00   | \$25,250.00            | \$25,250.00 | \$17,007.74         | \$17,007.74 | \$10,000.00        | \$10,000.00  |
| 4  | PEDESTRIAN TRAFFIC CONTROL                           | 1           | LS   | \$1,500.00          | \$1,500.00   | \$1,200.00             | \$1,200.00  | \$1,956.34          | \$1,956.34  | \$1,500.00         | \$1,500.00   |
| 5  | HIGH VISIBILITY FENCING                              | 265         | LF   | \$2.00              | \$530.00     | \$5.00                 | \$1,325.00  | \$6.00              | \$1,590.00  | \$1.00             | \$265.00     |
| 6  | PROJECT MAINTENANCE                                  | 1           | LS   | \$1,500.00          | \$1,500.00   | \$3,500.00             | \$3,500.00  | \$7,825.36          | \$7,825.36  | \$18,500.00        | \$18,500.00  |
| 7  | CLEARING & GRUBBING                                  | 1           | LS   | \$8,900.00          | \$8,900.00   | \$12,350.00            | \$12,350.00 | \$11,980.26         | \$11,980.26 | \$10,000.00        | \$10,000.00  |
| 8  | REMOVAL OF STRUCTURES AND OBSTRUCTIONS               | 1           | LS   | \$1,200.00          | \$1,200.00   | \$3,200.00             | \$3,200.00  | \$8,393.63          | \$8,393.63  | \$7,800.00         | \$7,800.00   |
| 9  | STRUCTURE EXCAVATION CLASS-A INCL. HAUL              | 25          | CY   | \$197.28            | \$4,932.00   | \$150.00               | \$3,750.00  | \$248.42            | \$6,210.50  | \$10,000.00        | \$250,000.00 |
| 10 | EARTHWORK  | 1           | LS   | \$2,500.00          | \$2,500.00   | \$12,000.00            | \$12,000.00 | \$5,738.60          | \$5,738.60  | \$25,000.00        | \$25,000.00  |
| 11 | SIGN 50  | 1           | LS   | \$ 60,000.00        | \$ 60,000.00 | \$ 34,000.00           | \$34,000.00 | \$ 47,642.38        | \$47,642.38 | \$ 31,166.00       | \$31,166.00  |
| 12 | SIGN 51  | 1           | LS   | \$ 5,000.00         | \$ 5,000.00  | \$ 22,000.00           | \$22,000.00 | \$ 26,662.54        | \$26,662.54 | \$ 15,551.00       | \$15,551.00  |

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|    | ITEM WITH UNIT PRICE BID  | APPROX. QTY | UNIT | UNIT PRICE          | TOTAL        | UNIT PRICE             | TOTAL       | UNIT PRICE          | TOTAL       | UNIT PRICE         | TOTAL           |
| 13 | SIGN 52   | 1           | LS   | \$ 54,100.00        | \$ 54,100.00 | \$ 37,500.00           | \$37,500.00 | \$ 48,176.64        | \$48,176.64 | \$ 27,047.00       | \$27,047.00     |
| 14 | SIGN 56   | 1           | LS   | \$ 48,000.00        | \$ 48,000.00 | \$ 43,500.00           | \$43,500.00 | \$ 51,231.29        | \$51,231.29 | \$ 28,755.00       | \$28,755.00     |
| 15 | CONCRETE LANDSCAPE CURB   | 154         | LF   | \$ 8.00             | \$ 1,232.00  | \$ 12.50               | \$1,925.00  | \$ 9.32             | \$1,435.28  | \$ 12,500.00       | \$1,925,000.00  |
| 16 | WEED BARRIER  | 1615        | SF   | \$ 1.00             | \$ 1,615.00  | \$ 0.40                | \$646.00    | \$ 0.62             | \$1,001.30  | \$ 25,180.00       | \$40,665,700.00 |
| 17 | LANDSCAPING   | 1           | LS   | \$ 19,825.00        | \$ 19,825.00 | \$ 20,000.00           | \$20,000.00 | \$ 27,920.19        | \$27,920.19 | \$ 28,633.00       | \$28,633.00     |
| 18 | IRRIGATION  | 1           | LS   | \$ 10,500.00        | \$ 10,500.00 | \$ 11,500.00           | \$11,500.00 | \$ 12,692.82        | \$12,692.82 | \$ 9,800.00        | \$9,800.00      |
| 19 | BUDDLEJA X / BLUE CHIP JR. LO & BEHOLD BUTTERFLY BUSH (1 GAL)               | 12          | EA   | \$ 24.00            | \$ 288.00    | \$ 45.00               | \$540.00    | \$ 48.44            | \$581.28    | \$ 41.98           | \$503.76        |
| 20 | CALAMAGROSTITUS X ACUTIFLORA KARL FOERSTER / FEATHER REED GRASS (1 GAL)     | 4           | EA   | \$ 24.00            | \$ 96.00     | \$ 45.00               | \$180.00    | \$ 48.44            | \$193.76    | \$ 19.48           | \$77.92         |
| 21 | HELICTOTRICHON SEMPERVIRENS BLUE OATS / BLUE OAT GRASS (1 GAL)              | 12          | EA   | \$ 24.00            | \$ 288.00    | \$ 45.00               | \$540.00    | \$ 48.44            | \$581.28    | \$ 34.98           | \$419.76        |
| 22 | HEMEROCALLIS X STELLA DE ORO / STELLA DE ORO DAYLILY (1 GAL)                | 18          | EA   | \$ 24.00            | \$ 432.00    | \$ 45.00               | \$810.00    | \$ 48.44            | \$871.92    | \$ 34.98           | \$629.64        |
| 23 | PENNISETUM ALOPECUROIDES LITTLE BUNNY / LITTLE BUNNY FOUNTAIN GRASS (1 GAL) | 15          | EA   | \$ 24.00            | \$ 360.00    | \$ 45.00               | \$675.00    | \$ 48.44            | \$726.60    | \$ 34.98           | \$524.70        |
| 24 | SALVIA X SYLVESTRIS MAY NIGHT/ SAGE (1 GAL)                                 | 15          | EA   | \$ 24.00            | \$ 360.00    | \$ 45.00               | \$675.00    | \$ 48.44            | \$726.60    | \$ 25.13           | \$376.95        |

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|   | ITEM WITH UNIT PRICE BID  | APPROX. QTY | UNIT | UNIT PRICE          | TOTAL         | UNIT PRICE             | TOTAL         | UNIT PRICE          | TOTAL         | UNIT PRICE         | TOTAL  |
| 25  | RECORD DRAWINGS (MIN. BID \$500)  | 1           | LS   | \$ 1,000.00         | \$ 1,000.00   | \$ 1,350.00            | \$1,350.00    | \$ 6,390.71         | \$6,390.71    | \$ 1,500.00        | \$1,500.00   |
| 26  | ELECTRICAL  | 1           | LS   | \$ 10,130.40        | \$ 10,130.40  | \$ 12,000.00           | \$12,000.00   | \$ 15,306.04        | \$15,306.04   | \$ 26,100.00       | \$26,100.00  |
|   | <b>SUB-TOTAL</b>  |             |      |                     | \$264,088.40  |                        | \$267,866.00  |                     | \$314,242.63  |                    | \$43,110,649.73  |
|   | <b>8.6% Sales Tax</b>   |             |      |                     | \$ 22,711.60  |                        | \$ 23,036.48  |                     | \$ 27,024.87  |                    | \$ 3,707,515.88  |
|   | <b>TOTAL</b>  |             |      |                     | \$ 286,800.00 |                        | \$ 290,902.48 |                     | \$ 341,267.50 | *See Note Below    | \$ 46,818,165.61   |
| I hereby certify that this is a true and correct bid tabulation for Contract P 1934-19 (Wayfinding Signage and Gateway Entrance). A bid analysis was completed for unbalanced bids. |   |             |      |                     |               |                        |               |                     |               |                    |  |
|   |  |             |      |                     |               |                        |               |                     |               |                    |  |
|   | Heath Mellotte, PE<br>Design Services Manager                                       |             |      |                     |               |                        |               |                     |               |                    | *Corrections were made to the submitted proposal. WSDOT Std. Specifications, Section 1-03.1 requires that if a discrepancy exists between the price per unit and extended amount of any bid item, the price per unit will control. |